

Ref. No: ECO-SERVICE-3739-3986.

Issued on: 20 MAY, 2025

Valid till: 21 NOVEMBER, 2025

Attached To: Buyers/Buyer mandate

### SOFT CORPORATE OFFER.

We ECO SERVICE LLC On behalf of Seller Refineries Company with full corporate and legal responsibility, under Penalty of perjury here by issue this soft co-operate offer with confirmation that seller's refineries are ready, willing and able to supply the following product according to terms and conditions:

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|-------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|
| 1.DIESEL D6<br>ORIGIN:AZERBAIJANI/<br>Kazakhstan PRICE PER<br>Gallons FOB :\$0.80<br>PRICE PER Gallons: CIF<br>\$0.85<br>Commission:<br>\$0.05/\$0.05 | 2. JET FUEL JP54<br>ORIGIN:AZERBAIJANI/<br>Kazakhstan PRICE PER<br>BBL:FOB \$80.00 PRICE<br>PER BBL: \$ CIF 85.00<br>Commission: \$5/\$5             | 3. JET FUEL A1<br>ORIGIN:AZERBAIJANI/<br>Kazakhstan PRICE PER<br>BBL:FOB \$70 PRICE<br>PER BBL. CIF \$75<br>Commission \$5/\$5                             | 4.LIQUIFIED<br>PETROLEUMGAS (LPG)<br>ORIGIN:AZERBAIJANI/<br>Kazakhstan PRICE PER<br>MT:FOB \$ 420.00<br>PRICE PER MT CIF<br>\$430 Commission \$5/\$5   | 5. MAZUT M100<br>ORIGIN:AZERBAIJANI/<br>Kazakhstan PRICE PER<br>MT:FOB \$310 PRICE<br>PER MT:CIF \$320<br>Commission \$5/\$5                  |
| 6. DIESEL GAS OIL D2<br>ORIGIN:AZERBAIJANI/<br>Kazakhstan PRICE PER<br>MT :FOB \$330 PRICE<br>PER MT: CIF \$340<br>Commission :\$5/\$5                | 7. LIQUIFIED<br>NATURAL GAS (LNG)<br>ORIGIN:AZERBAIJANI/<br>Kazakhstan PRICE PER<br>MT: FOB \$310 PRICE<br>PER MT: CIF \$320<br>Commission:\$5/\$5   | 8 BITUMEN<br>40/50,60/70,80/100,85,<br>1 50<br>ORIGIN:AZERBAIJANI/<br>Kazakhstan PRICE PER<br>MT:FOB \$380 PRICE<br>PER MT: CIF \$390<br>Commission\$5/\$5 | 9. GASOLINE OCTANE<br>87/89/93/95<br>ORIGIN:AZERBAIJANI/<br>Kazakhstan PRICE PER<br>MT: FOB \$ 310.00<br>PRICE PER MT: CIF<br>\$320 Commission:\$5/\$5 | 10. BASE OIL SN.150<br>ORIGIN:AZERBAIJANI/<br>Kazakhstan PRICE PER<br>MT : FOB \$ 330 PRICE<br>PER MT: CIF\$340<br>Commission:\$5/\$5         |
| 11. PET COKE<br>ORIGIN:AZERBAIJANI/<br>Kazakhstan PRICE PER<br>MT: FOB \$ 280 PRICE<br>PER MT: CIF \$290<br>Commission \$5/\$5                        | 12. DIESEL EN 590<br>(10PPM)(50PPM)<br>ORIGIN:AZERBAIJANI/<br>Kazakhstan PRICE PER<br>MT: FOB \$400 PRICE<br>PER MT: CIF \$420<br>Commission \$5/\$5 | 13. UREA GRANULAR<br>AND PRILLED ORIGIN:<br>AZERBAIJANI/<br>Kazakhstan PRICE PER<br>MT: FOB \$280 PRICE<br>PER MT: CIF \$290<br>Commission: \$5/\$5        | 14. EXPORT BLEND<br>CRUDE OIL GOST<br>9965-76 PRICE PER<br>BBL: FOB \$180 PRICE<br>PER BLL: CIF \$185                                                  | 15. ANTHRACITE<br>COAL PRICE PER<br>MT:FOB \$160 PRICE<br>PER MT:CIF \$170                                                                    |
| 16. AUTOMOTIVE GAS<br>OIL (AGO) ORIGIN:<br>AZERBAIJANI PRICE<br>PER MT: FOB \$380<br>PRICE PER MT:CIF<br>\$385 Commission:<br>\$5/\$5                 | 17. REFINED<br>SUNFLOWER OIL<br>PRICE PER BBL: FOB<br>\$380 PRICE PER BBL:<br>CIF \$400 Commission<br>\$5/\$5 MOQ 1000 TONS                          | 18. SOYBEAN OIL<br>PRICE PER MT: FOB<br>\$1220 PRICE PER MT:<br>CIF \$ 1250 MOQ 2000<br>TONS                                                               | 19. COAL PRICE PER<br>MT: FOB \$90 PRICE<br>PER MT: CIF \$100<br>MOQ: 4000 Tons                                                                        | 20. ESPO BLEND<br>CRUDE OIL ORIGIN:<br>AZERBAIJANI/<br>Kazakhstan PRICE PER<br>MT: FOB \$120 PRICE<br>PER MT: CIF \$130<br>Commission:\$5/\$5 |



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|------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
| 21. LIGHT CYCLE OIL (LCO) PRICE PER MT: FOB \$290 PRICE PER MT: CIF \$300 Commission:\$5/\$5   | 22. FUEL OIL CST 180 PRICE PER MT: FOB \$350 PRICE PER MT: CIF \$360 Commission:\$5/\$5 | 23. SULPHUR. PRICE PER MT: FOB \$170 PRICE PER MT: CIF \$190 Commission:\$5/\$5 | 24. DI-AMMONIUM PHOSPHATE (DAP) PRICE PER MT: FOB \$390 PRICE PER MT: CIF \$400 Commission:\$5/\$5 | 25. USED ENGINE OIL PRICE PER MT: FOB \$60 PRICE PER MT: CIF \$80 MOQ: 1000 Tons |
| 26. MANGANESE DIOXIDE GRANULES PRICE PER BBL: FOB \$90 PRICE PER BBL: CIF \$100 MOQ: 5000 Tons | 27. ENGINE OIL 20W-50 PRICE PER MT: FOB \$600 PRICE PER MT: CIF \$750 MOQ: 5000 Tons    | 28. FURNACE OIL PRICE PER MT: FOB \$160 PRICE PER MT: CIF \$180 MOQ: 50 Tons    |                                                                                                    |                                                                                  |

### PURCHASE PROCEDURES: (F.O.B)

1. BUYER ISSUE ICPO WITH THE SELLER TERMS AND CONDITIONS AND THEIR TSA.
2. UPON SELLER SATISFACTION OF THE ICPO FROM THE BUYER, THE SELLER ISSUE COMMERCIAL INVOICE AND DIP TEST AUTHORIZATION AGREEMENT TO BE SIGN BY BUYER AND THEIR TANK STORAGE
3. BUYER STUDY AND SIGNED THE COMMERCIAL INVOICE AND THE DTA WITH THEIR STORAGE COMPANY WITHIN 3 WORKING DAYS AND RETURN BACK TO THE SELLER
4. UPON THE SELLER RECEIVED THE SIGNED COPY OF THE COMMERCIAL INVOICE AND THE DTA FROM THE BUYER, AND THEIR STORAGE COMPANY, SELLER ISSUE TO THE BUYER THE BELOW PPOP DOCUMENT;
  - (A) STATEMENT OF AVAILABILITY
  - (B) COMMITMENT LETTER TO SUPPLY
  - (C) NOTICE OF REDINESS TO BE SIGN BY BUYER TANK FARM
  - (D) FRESH SGS REPORT
  - (E) AUTHORISATION TO PHYSICAL VERIFY THE PRODUCT IN REFINERY TANK
  - (F) PRODUCT QUALITY PASSPORT
  - (G) OLD INJECTION REPORT.
  - (H) INVITATION TO MEET WITH THE REFINERY TO BE SIGN BY THEIR STORAGE COMPANY AND ALONG WITH THEIR STORAGE COMPANY OFFICIAL TO THE REFINERY TERMINAL FOR PHYSICAL MEETING
5. UPON BUYER RECEIVING THE PPOP DOCUMENT SELLER REQUEST THE BUYER TO PROVIDE TSR FROM THEIR STORAGE COMPANY WITH GPS COORDINATE



6. UPON RECEIVING THE TSR AND GPS COORDINATE FROM THE BUYER TANK FARM SELLER ISSUE INJECTION SCHEDULE
7. UPON SELLER ISSUING THE INJECTION SCHEDULE SELLER SHALL START INJECTION AND SUBMIT TO BUYER THE DAILY INJECTION REPORT
8. UPON THE COMPLETION OF THE INJECTION SELLER SHALL ISSUE THE REMAINING POP DOCUMENT.
  - (A) CERTIFICATE OF ORIGIN
  - (B) AFFIDAVIT OF TRANSFER OF OWNERSHIP OF PRODUCT
  - (C) NEW INJECTION REPORT
  - (D) AUTHORIZATION TO SELL AND COLLECT.
9. UPON BUYER RECEIVING THE POP DOCUMENT BUYER SIGNED THE AFFIDAVIT OF TRANSFER OF OWNERSHIP CERTIFICATE
10. BUYER MAKES 100% PAYMENT BY MT103/TT WIRE TRANSFER FOR THE TOTAL PRODUCT AND SELLER PAYS COMMISSION TO ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION WITHIN 24 HOURS AFTER CONFIRMATION OF THE BUYER'S PAYMENT THEN SELLER ISSUES BUYER THE TITLE OF OWNERSHIP.
11. SELLER ISSUES DRAFT CONTRACT FOR BUYER TO REVIEW FOR R & E MONTHLY DELIVERIES.
12. BUYER REVIEWS AND APPROVES THE CONTRACT AND ISSUES SBLC/IRDL C IRREVOCABLE, NON-TRANSFERABLE, AUTO REVOLVING FOR 12 MONTHS, SHIPMENT VALUE, DOCUMENTARY LETTER OF CREDIT FOR THE LENGTH OF CONTRACT AND FOR EACH LIFT-ABLE AS SCHEDULED.
13. BUYER PAYS AFTER DIP TEST BY MT103 WIRE TRANSFER ON EACH MONTHLY QUANTITY.
14. THE SUBSEQUENT DELIVERY SHALL COMMENCE ACCORDING TO THE TERMS AND CONDITIONS OF THE CONTRACT, AND MANDATES/INTERMEDIARIES RECEIVE THEIR COMMISSIONS ACCORDING TO MONTHLY DELIVERY.

### CI DIP AND PAY PROCEDURE

1. BUYER ISSUES ICPO, COMPANY INFORMATION SHEET, COPY OF BUYER'S REPRESENTATIVE'S PASSPORT, AND CHARTER PARTY AGREEMENT (CPA) TO SELLER.
2. SELLER ISSUES COMMERCIAL INVOICE (CI). BUYER SIGNS THE CI.
3. SELLER ISSUES ESCROW AGREEMENT PROVIDING FOR BUYER TO PLACE INTO ESCROW THE FUNDS REQUIRED TO EXTEND AND TAKE OVER SELLER'S TANK STORAGE FOR FIVE DAYS. ESCROW ACCOUNT MUST BE HELD AT A MAJOR INTERNATIONAL LAW FIRM OR FINANCIAL INSTITUTION ONLY IN USA OR UK, SELLER MUST PROVIDE INVOICE FOR 5 DAY TSR ISSUED BY SELLER'S TANK STORAGE PROVIDER.
4. BUYER AND SELLER SIGN ESCROW AGREEMENT.
5. BUYER DEPOSITS FUNDS IN ESCROW ACCOUNT EQUIVALENT TO THE AMOUNT PAYABLE FOR 5 DAYS TSR.
6. UPON CONFIRMATION THAT BUYER'S FUNDS HAVE BEEN DEPOSITED INTO ESCROW ACCOUNT, SELLER SENDS THE BELOW PROOF OF PRODUCT (POP) DOCUMENTS TO BUYER:



O COMMITMENT TO SUPPLY

O CERTIFICATE OF ORIGIN

O AUTHORIZATION TO SELL AND COLLECT (ATSC)

O AUTHORIZATION TO VERIFY (ATV) PHYSICALLY

O TANK STORAGE RECEIPT (TSR)

O INJECTION REPORT

O QUALITY CERTIFICATE (PRODUCT PASSPORT)

O FRESH SGS ANALYSIS REPORT (NOT OLDER THAN 48 HOURS)

O UNCONDITIONAL DIP TEST AUTHORIZATION (UDTA)

7. WITHIN 48 HOURS (TWO BUSINESS DAYS), AND UPON SUCCESSFUL VERIFICATION BY BUYER OF ABOVE POP DOCUMENTS, FUNDS IN ESCROW ACCOUNT ARE RELEASED AND SELLER'S TANK STORAGE PROVIDER ISSUES 5-DAY TSR IN BUYER'S NAME.

8. BUYER CONDUCTS DIP TEST IN TANKS IN SELLER'S TANK.

9. UPON CONFIRMATION THAT DIP TEST RESULTS MATCH PRODUCT SPECIFICATIONS, SELLER INJECTS FUEL INTO BUYER'S NOMINATED VESSEL AND SENDS INJECTION REPORT TO BUYER.

10. UPON CONFIRMATION OF INJECTION REPORT, BUYER SENDS PAYMENT FOR FULL VALUE OF INJECTED PRODUCT BY MT103 TO SELLER'S NAMED BANK ACCOUNT.

11. UPON RECEIPT OF PAYMENT, SELLER TRANSFERS OWNERSHIP TITLE TO BUYER, IMMEDIATELY SELLER SHOULD PAY COMMISSION AS PER NCNDA/IMFPA



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## APPROVED NON-NEGOTIABLE SPOT CIF PROCEDURES:

1. BUYER ISSUE ICPO MUST BE WITH BUYER COMPANY LETTERHEAD AND BUYER BANKING INFORMATION.
2. SELLER ISSUE DRAFT CONTRACT TO BUYER.
3. BUYER SIGN AND RETURN BACK TO SELLER.
4. SELLER ISSUE THE PPOP DOCUMENTS TO BUYER VIA EMAIL ADDRESS SUCH AS
  - A) STATEMENT OF AVAILABILITY OF PRODUCT,
  - B) COMMITMENT TO SUPPLY,
  - C) CERTIFICATE OF ORIGIN,
  - D) PRODUCT QUALITY PASSPORT (ANALYSIS TEST REPORT) BY Kazakhstan STANDARD GOST KZ.
5. BUYER WILL MAKE CASH DEPOSIT OF \$ 350,000 BY TT WIRE OR ESCROW PAYMENT TRANSFER FOR SECURITY GUARANTEE TO ENABLE SELLER CHARTER VESSEL AND COMMENCE SHIPMENT, AND THIS PAYMENT WILL BE DEDUCTED FROM THE TOTAL COST OF PRODUCT AFTER INSPECTION AT DISCHARGE PORT, SELLER'S BANK ISSUES FULL POP DOCUMENTS TO THE BUYER'S BANK ALONGSIDE WITH THE 2% PERFORMANCE BOND (PB) TO THE BUYER
  - A) COPY OF LICENSE TO EXPORT, ISSUED BY THE DEPARTMENT OF THE MINISTRY OF ENERGY, OF AZERBIJANI.
  - B) COPY OF APPROVAL TO EXPORT, ISSUED BY THE MINISTRY OF JUSTICE, AZERBIJANI.
  - C) COPY OF STATEMENT OF AVAILABILITY OF THE PRODUCT
  - D) COPY OF THE REFINERY COMMITMENT TO PRODUCE THE PRODUCT.
  - E) COPY OF TRANSNET CONTRACT TO TRANSPORT THE PRODUCT TO THE LOADING PORT.
  - F) COPY OF THE PORT STORAGE AGREEMENT.
  - G) COPY OF THE CHARTER PARTY AGREEMENT TO TRANSPORT THE PRODUCT TO DISCHARGE PORT. H) COPY OF VESSEL QUESTIONNAIRE 88.
  - I) COPY OF BILL OF LADING.
  - J) SGS REPORT AT LOADING PORT.
  - K) DIP TEST AUTHORIZATION (DTA) & ATB
  - L) NOR /ETA.
  - M) CERTIFICATE OF OWNERSHIP TRANSFER.

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N) ALLOCATION TRANSACTION PASSPORT CODE CERTIFICATE (ATPCC) BY MINISTRY OF ENERGY.

6. THE SHIPMENT SHOULD ARRIVE AT BUYER'S DISCHARGE PORT WITHIN 10~15 DAYS.

7. THE SGS INSPECTION WILL BE BORNE BY THE SELLER AT THE LOADING PORT AND BUYER AT THE UNLOADING SEA PORT.

8. BUYER RELEASES PAYMENT TO SELLER BY TT/MT103 OR RELEASE THE ESCROW PAYMENT TO SELLER BANK UPON RECEIPT OF THE SHIPPING DOCUMENTS AND CONFIRMATION OF THE Q & Q BY SGS/CIQ AT DESTINATION PORT.

9. SELLER PAYS COMMISSION WITHIN 48 HOURS BY SWIFT MT103 TO ALL INTERMEDIARIES AS SIGNED NCNDA/IMPFA.



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## TANK TO VESSEL PROCEDURE

1. THE BUYER ISSUE ICPO AND THE CPA
2. SELLER RELEASE THE COMMERCIAL INVOICE WITHIN 48 HOURS
3. THE BUYER SIGN AND RETURN THE CI TO SELLER ALONG WITH THEIR NOTICE OF READINESS (NOR) FROM THEIR SHIPPING COMPANY
4. SELLER ISSUE THE PPOP DOCUMENT AS BELOW
  - A) PRODUCT QUALITY PASSPORT
  - B) CERTIFICATE OF ORIGIN
  - C) COMMITMENT TO SUPPLY
  - D) STATEMENT OF PRODUCT AVAILABILITY
5. THE BUYER PROVIDES ATI AND Q88 FROM HIS OR HER SHIPPING COMPANY
6. SELLER ISSUE UNCONDITIONAL DIP TEST AUTHORIZATION, TSR TO BUYER, BUYER CONDUCT DIP TEST IN SELLER TANK AT BUYER COST
7. AFTER THE SUCCESSFUL DIP TEST, INJECTIONS COMMENCES TO BUYER VESSEL
8. AFTER THE SUCCESSFUL INJECTION SELLER ISSUE
  - A) ALLOCATION LICENSE
  - B) TITLE OWNERSHIP TRANSFER AFFIDAVIT
  - C) TAX REGISTRATION CERTIFICATE
9. THE BUYER MAKE 100% OF THE PAYMENTS OF THE FUEL VIA MT103/TT TO THE SELLER IN 24 HOURS , ONCE 100% PAYMENT RECEIVED ALL INTERMEDIARIES ARE PAID BY SELLER. SELLER AND BUYER SIGN A ONE YEAR DELIVERY.



## TANK TO VESSEL PROCEDURE TTIVA

1 BUYER ISSUE ICPO AND CPA

2 THE SELLER ISSUE COMMERCIAL INVOICE CI TO THE BUYER

3 BUYER SIGN AND RETURN THE COMMERCIAL INVOICE

4 SELLER ISSUE TO BUYER TANK TO VESSEL IN AGREEMENT (TTIVA) TO BE ENDORSE BY BOTH SELLER, AND BUYER AND BUYER LOGISTICS COMPANY.

5 UPON RETURNED OF THE TTIVA, SELLER RELEASE TO THE BUYER THE FOLLOWING PPOP DOCUMENT

A COMMITMENT LETTER TO SUPPLY

B SELLER TANK STORAGE RECEIPT TSR

C STATEMENT OF AVAILABILITY

D UNCONDITIONAL DIP TEST AUTHORIZATION LETTER (UDTA)

E. PRODUCT PASSPORT.

F. INJECTION NOTIFICATION

G. AUTHORIZATION TO VERIFY THE PRODUCT VIA EMAIL AND TELEPHONE FROM SELLER LOGISTIC COMPANY

6 UPON THE BUYER RECEIVED THE PPOP DOCUMENT, THE BUYER AND HIS VESSEL COMPANY ISSUE TO THE SELLER THE FOLLOWING DOCUMENT:

A NOTICES OF READINESS (NOR) TO ALLOW SELLER PROCEED WITH THE INJECTION SCHEDULE.

B Q88 C AUTHORIZATION TO INJECT (ATI)

7. UPON SELLER RECEIVING THE FOLLOWING DOCUMENT FROM BUYER LOGISTIC COMPANY, SELLER PROCEED WITH THE INJECTION OF THE PRODUCT INTO BUYER VESSEL.

8 UPON THE COMPLETION OF THE INJECTION OF THE PRODUCT INTO BUYER VESSEL, THE BUYER AND HIS TEAM PROCEED WITH THE DIP TEST.

9 UPON THE COMPLETION OF THE DIP TEST BY THE BUYER SELLER ISSUE THE BELOW POP DOCUMENT A .AUTHORIZATION TO SELL AND COLLECT B CERTIFICATE OF ORIGIN C TRANSFER OF OWNERSHIP CERTIFICATE D FRESH SGS REPORT 10. UPON THE BUYER RECEIVED THE POP DOCUMENT THE BUYER IN 48 HOURS MAKE PAYMENT TO THE SELLER AND SELLER PAYS ALL INTERMEDIARY.



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### FOB SGS PROCEDURE.

1. BUYER ISSUES ICPO ALONG WITH BUYER'S COMPANY CERTIFICATE OF REGISTRATION WITH BANKING INFORMATION & PASSPORT COPY.
2. SELLER ISSUES COMMERCIAL INVOICE (CI), BUYER SIGNS & RETURNS BACK THE CI ALONG WITH BUYER'S TANK STORAGE AGREEMENT (TSA).
3. SELLER SUBMITS A 48 -HOURS OLD HARD COPY OF FRESH SGS REPORT TO THE BUYER TANK FARM COMPANY IN FOR VERIFICATION OF THE SGS REPORT.
4. UPON CONFIRMATION OF SGS REPORT BY BUYER'S TANK FARM COMPANY IN, SELLER REQUESTS FOR BUYER ACTIVE & OPERATIONAL TSR FOR INJECTION PROGRAM. (TSR DAYS DEPEND ON THE QUANTITY TO BE INJECTED), SELLER INJECTS PRODUCT TO BUYER'S TANK AND ISSUES FOLLOWING POP DOCUMENTS TO THE BUYER.
  - A. Q&Q ANALYSIS REPORT DONE BY INDIGENOUS LAB AT THE PORT OF ORIGIN.
  - B. FULL INJECTION REPORT.
  - C. ATV/UDTA.
  - D. COPY OF PRODUCT CERTIFICATE OF ORIGIN.
  - E. COPY OF PRODUCT EXPORT LICENSE TO PORT.
  - F. ALLOCATE TRANSFER CERTIFICATE.
  - G. AUTHORITY TO SELL & TO COLLECT (ATSC).
5. BUYER CONDUCTS DIP TEST ON THE PRODUCT AT THE BUYER'S COST FOR THE RECONFIRMATION.
6. UPON CONFIRMATION OF THE SGS TEST BY THE BUYER FOR THE QUANTITY & QUALITY. BUYER MAKES 100% PAYMENT VIA MT103 T/T WIRE TRANSFER FOR THE TOTAL PRODUCT INJECTED INTO THE BUYER'S TANK.
7. SELLER PAYS ALL INTERMEDIARIES INVOLVED VIA NCNDA/IMFPA AND SUBSEQUENTLY. MONTHLY SHIPMENT CONTINUE AS PER TERMS & CONDITIONS OF THE SALES AND PURCHASE AGREEMENT CONTRACT BETWEEN THE BUYER AND THE SELLER.



### SHIP TO SHIP (STS) TRANSACTION PROCEDURE:

1. BUYER ISSUES PURCHASE ORDER WITH THEIR VALID CPA AGREEMENT FOR VERIFICATION AND APPROVAL.
2. SELLER ISSUES MOU FOR BUYER'S REVIEW AND SIGNING AND THEIR LOGISTICS COMPANY TO ALSO SIGN AND ENDORSE THE MOU AT THE DISCHARGE PORT.
3. SELLER ISSUES THE PROOF OF PRODUCT (POP) DOCUMENTS IN BUYER COMPANY'S NAME AS LISTED BELOW AND AFTER VERIFY POP BUYER ACTIVATES THEIR VALID CHARTERED Q88:
  - A. CERTIFICATE OF ORIGIN.
  - B. PRODUCT QUALITY PASSPORT (ANALYSIS TEST REPORT)
  - C. COMMITMENT TO SUPPLY
  - D. BILL OF LADING
  - E. AUTHORIZATION TO SELL & COLLECT (ATSC)
  - F. CARGO MANIFEST
  - H. VESSEL Q88
4. UPON RECEIPT OF THE POP DOCUMENTS,
5. BUYER PROVIDE THEIR VESSEL Q88 AT HIGH SEA AND ALL THEIR VESSEL PARTICULARS, INCLUDING ISPS CODE AND CERTIFICATE.
6. UPON RECEIVING THE BUYER VESSEL DOCUMENT, THE SELLER WILL INSTRUCT THE VESSEL MASTER TO RE-ROUTE THE VESSEL TANKER FINAL DESTINATION TO THE BUYER'S STS LOCATION.
7. SELLER AND BUYER SIGN THE TITLE TRANSFER AFFIDAVIT AND THE TITLE OWNERSHIP CERTIFICATE IS ISSUED IN THE BUYER'S COMPANY NAME.
8. SELLER INSTRUCTS VESSEL MASTER TO COUNTERSIGN THE SHIPPING AGENT POWER OF ATTORNEY AND PROCEED TO SEND THE COMPLETE SET OF MARITIME AND SHIPPING DOCUMENTS TO ENABLE THE BUYER SHIPPING AGENT FILE FOR MARITIME REPORT AND MAKE ALL PREPARATION TO RECEIVE THE VESSEL TANKER AT THE DESTINATION PORT TERMINAL.
9. THE SELLER WILL PROVIDE TO BUYER THE FOLLOWING DOCUMENTS:
  - A. MASTER AUTHORITY TO BOARD (MATB)
  - B. AUTHORITY TO VERIFY (ATV)
  - C. UNCONDITIONAL DIP TEST AUTHORITY (UDTA)



AND ALLOW THE BUYER & HIS INSPECTION TEAM TO BOARD THE VESSEL AT STS ANCHORAGE AND CONDUCT INSPECTION. UPON ARRIVAL OF THE VESSEL TANKER AT THE DESTINATION PORT AND COMPLETION OF CIQ / SGS INSPECTION, BUYER PAYS FOR FULL CARGO VALUE VIA MT103/TT WIRE WITHIN 48 HOURS. (NOTE: AFTER SUCCESSFUL INSPECTION, SELLER INJECTS THE PRODUCT TO BUYER'S VESSEL & BUYER PAYS 100% FOR PRODUCT INJECTED BY MT103/TT)

10. SELLER PAYS THE INTERMEDIARIES INVOLVED WITHIN 72 HOURS AFTER RECEIPT OF PAYMENT OF THE PRODUCT FROM THE BUYER.

### FOB ESCROW PROCEDURE

1. BUYER ISSUE ICPO WITH THEIR ACCOUNT WHICH THEY WILL BE USING FOR THE PAYMENT OF THE ESCROW
2. SELLER STUDY THE ICPO AND ISSUE COMMERCIAL INVOICE
3. BUYER SIGN AND RETURN THE COMMERCIAL INVOICE
4. SELLER SEND THE BUYER THE ESCROW CONTRACT TO STUDY AND SIGN
5. UPON THE SIGNATURE OF THE BUYER AND RETURN TO SELLER THE BUYER DEPOSIT FIVE PERCENT OF THE TOTAL PRODUCT INTO THE SELLER ESCROW ACCOUNT
6. UPON RECEIVING THE ESCROW PAYMENT BY BUYER SELLER RELEASE THE FULL POP DOCUMENT INCLUDING UDTA AND ATV AND VALID TSR
7. BUYER VERIFY THE POP DOCUMENT AND PHYSICALLY VERIFY THE PRODUCT AND CONDUCT DIP TEST IN SELLER TANKS
8. UPON COMPLETION OF THE DIP TEST SELLER RELEASE THE SGS AND TRANSFER OF OWNERSHIP AFFIDAVIT TO BUYER
9. BUYER SIGN THE DOCUMENT AND SEND TO SELLER AND THE OWNERSHIP CERTIFICATE IS GIVEN TO BUYER AND THE BUYER RELEASE THE ESCROW PAYMENT TO SELLER AND MAKE THE BALANCE VIA MT103 TO THE SELLER ACCOUNT AND SELLER PAYS ALL INTERMEDIARY.

**Sign/ Seal:**

ECO SERVICE LLC COMPANY  
BLACK EDUARD ALEKSEEVICH.  
Sales Director.



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